

PURCHASE PROPOSAL / RECOMMENDATION

Tender Description	Procurement of Simulators / Manikins and Teaching Aids Tender No (DUHS/DP/2025/327)								
IFB / NIT No.:	IFB No: DUHS/DP/2025/327-328 Dated 09 October 2025								
SPPRA EPADS NIT ID #:	EPADS-S-251095066								
Technical Bid Opening Date & Time:	30 October 2025 at 12:00 Hrs.								
Financial Bid Opening Date & Time:	28 November 2025 at 10:45 Hrs.								

Based on the detailed evaluation and findings, presented in the bid evaluation report, the purchase recommendations/ proposal for the "Procurement of Simulators / Manikins and Teaching Aids " is worked out as under:

Item No	Name of Equipment	Qty.	Name of Bidder	Model	Make	Country of Origin	Curr:	Unit Price C&F (F.C)	Total Price C&F (F.C)
1	Birth Simulator (Obstetrical)	1	No	M/s. Medinostic Health Care (Pvt.) Ltd.	1022879	3B Scientific	Germany / Hungry	Euro	1,614.00
2	Emotionally Engaging Birthing Simulator	1	No	M/s. Medinostic Health Care (Pvt.) Ltd.	1021722	3B Scientific	Germany / Mexico	Euro	11,668.00
3	Baby Nursing Care Manikin	1	No	M/s. Medinostic Health Care (Pvt.) Ltd.	1018198	3B Scientific	Germany / Mexico	Euro	1,222.00
4	Pediatric Nursing Manikin	1	No	M/s. Medinostic Health Care (Pvt.) Ltd.	1005808	3B Scientific	Germany /USA	Euro	2,031.00
Total Contract Value of M/s. Medinostic Health Care (Pvt.) Ltd. (CPT / CFT / C&F BASIS)							Euro	16,535.00	

The contract's total value in **Euro 16,535.00** for the **Procurement of Simulators / Manikins and Teaching Aids** is within of the cost estimates/ budget allocations. Therefore, case is submitted to the H'able Vice Chancellor, Dow University of Health Sciences for approval of the purchase proposal and issuance of the Acceptance Letter, Contract Award / Work Order and Signing of Contract Agreement besides opening of the letter of credit in favour of the principal or manufacturer of the goods.

MOHSIN MEMON
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Manager Supply Chains
Dow University of Health Sciences
Karachi
Incharge Stores
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Wasif Shaukat
Director Finance
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S. SHAFQAT HUSSAIN
Director Procurement
Procurement Directorate
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Syed Shafqat Hussain
Director Procurement
Dow University of Health Sciences
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(Approved By)

VICE CHANCELLOR
Nazli Hossain
Prof. Dr. Nazli Hossain
Vice Chancellor
Dow University of Health Sciences
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Prof. Anwar Ali
Professor & Chairperson Oral Maxillofacial
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Dow University of Health Sciences
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Prof. Dr. Anwar Ali
BDS, FDSRCS
Principal & Professor
Dr. Ishrat-Ul-Ebad Khan
Institute of Oral Health Sciences
Dow University of Health Sciences

BID EVALUATION REPORT

1. Name of Procuring Agency	: Dow University of Health Sciences, Karachi (DUHS).				
2. Tender Reference No	: IFB No: DUHS/DP/2025/327-328 Dated 09 October 2025				
3. Tender Description	: Procurement of Simulators / Manikins and Teaching Aids Tender No (DUHS/DP/2025/327)				
4. Method of Procurement	: Single Stage – Two Envelope, Rule 46(2) of SPP Rules 2010				
5. Tender Published	: a. Websites: DUHS and SPPRA at EPADS Tender No. S-251095066 b. Newspapers: Daily Dawn, Daily Jang and Daily Jeejal on 14 October 2025				
6. Total Bid documents Sold	: Three (03) Nos.				
7. Total Bids Received	: Three (03) Nos.				
8. Technical Bid Opening Date	: 30 October 2025 at 12:00 Hrs. (Annexure - 2)				
9. No. of Bids Qualified	: Two (02) Nos.				
10. No. of Bids Disqualified	: One (01) No				
11. Bid(s) Rejected	: Nil				
12. Financial bid opened on	: 28 November 2025 at 10:45 Hrs. (Annexure - 3)				
13. Bid Evaluation Report	: Details are attached in Annexures – 4, 5, and 6				

Item No.	Name of Equipment / Instruments	Qty.	Name of firm / Bidder	Cost offered by the Bidder					Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
				Curr:	Unit Price C&F (F.C)	Total Price C&F (F.C)	Unit Price (PRS.)	Total Price (PRS.)				
1	Birth Simulator (Obstetrical)	1	No M/s. Medinostic Health Care (Pvt.) Ltd.	Euro	1,614.00	1,614.00			1st	Total amount of bids Rs. 5.391 million is - 10.15% Less than the estimated cost of Rs. 6.00 million, which is within the permissible limit	Most advantageous bid	Recommended to award the contract.
2	Emotionally Engaging Birthing Simulation	1	No M/s. Medinostic Health Care (Pvt.) Ltd.	Euro	11,668.00	11,668.00						
3	Baby Nursing Care Manikin	1	No M/s. Medinostic Health Care (Pvt.) Ltd.	Euro	1,222.00	1,222.00						
4	Pediatric Nursing Manikin	1	No M/s. Medinostic Health Care (Pvt.) Ltd.	Euro	2,031.00	2,031.00						
Total C&F in Euro M/s. Medinostic Health Care (Pvt.) Ltd.					16,535.00							
Total C&F Package Equivalent to Pak Rs. of M/s. Medinostic Health Care (Pvt.) Ltd.					5,391,236.75							

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Haris Ali Shah
General Manager Finance
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Asif Shaukat
Director Finance
JIREC SMU

Syed Shafqat Hussain
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Professor & Chairperson Oral
Maxillofacial Surgery & Periodontal
DIOHQS DUHS

Dr. Ishratul Ibad Khan
Professor
Institute of Oral Health Sciences
Dow University of Health Sciences

BID EVALUATION REPORT

Procurement of Simulators / Manikins and Teaching Aids Tender No (DUHS/DP/2025/327)

Item No.	Name of Equipment / Instruments	Qty.	Name of firm / Bidder	Cost offered by the Bidder					Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
				Curr:	Unit Price C&F (F.C)	Total Price C&F (F.C)	Unit Price (PRS.)	Total Price (PRS.)				
1	Birth Simulator (Obstetrical)	1	No M/s. Mediland Pakistan (Pvt.) Ltd.	USD	3,329.03	3,329.03	1,417,165.94	1,417,165.94	2nd	Total amount of bids Rs. 5.391 million is - 10.15% Less than the estimated cost of Rs. 6.00 million, which is within the permissible limit	Higher Bid	Higher Bid
2	Emotionally Engaging Birthing Simulation	1	No M/s. Mediland Pakistan (Pvt.) Ltd.	USD	13,761.08	13,761.08	5,858,089.63	5,858,089.63				
3	Baby Nursing Care Manikin	1	No M/s. Mediland Pakistan (Pvt.) Ltd.	USD	1,234.20	1,234.20	525,398.94	525,398.94				
4	Pediatric Nursing Manikin	1	No M/s. Mediland Pakistan (Pvt.) Ltd.	USD	1,769.70	1,769.70	753,361.29	753,361.29				
Total C&F in USD Offer of M/s. Mediland Pakistan (Pvt.) Ltd.					20,094.01		Total Price (PRS.)	8,554,015.80				
Total C&F Package Equivalent to Pak Rs. of M/s. Mediland Pakistan (Pvt.) Ltd.					5,644,407.41							

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Syed Shafqat Hussain
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DUHS

Prof. Dr. Anwar Ali
Professor & Chairperson Oral
Maxillofacial Surgery & Principal
DIKIOS, DUHS
Prof. Dr. Anwar Ali
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Dow University of Health Sciences

N.I.T & BIDDING DOCUMENTS UPLOADED ON DUHS AND SPPRA WEBSITE

Procurement of Simulators / Manikins and Teaching Aids Tender No (DUHS/DP/2025/327)

SPPRA Website

The screenshot shows the SPPRA website interface. At the top, there are various links and a date stamp of Oct 14, 2025, and a UAN number 051-111-137-237. The main content area is titled 'Public Tenders' and shows a single entry for the tender. The tender details are as follows:

- EPADS-S-251095066**
- Procurement of Simulators / Manikins and Teaching Aids (Ref. No: DUHS/DP/2025/327)**
- Department Name:** Procurement Directorate, Dow University of Health Sciences
- Status:** In-Progress
- Location:** Karachi east
- Published Date:** Oct 14, 2025, 3:06 PM
- Closing Date:** Oct 30, 2025, 11:30 AM
- Bid Opening Date:** Oct 30, 2025, 12:00 PM
- Validity Date:** Jan 28, 2026

On the left, there are 'Tender Search Filters' for Procurement Name, Department Name (set to Procurement Directorate, Dow University Of Health Sciences), Procurement Status (set to Select), and Tender No. Below the filters, there are 'View/Download' and 'PA Published Documents' buttons.

DUHS Website

The screenshot shows the DUHS website interface. At the top, there are various links and a search bar. The main content area is titled 'Tenders' and shows a list of tenders. The tender details are as follows:

- Annual Procurement Plan (GOODS) Year 2025-2026
- Annual Procurement Plan 2024-2025
- IFB / NIT No: DUHS/DP/2025/327 Dated 09 October 2025, "Procurement of Simulators / Manikins and Teaching Aids at Dow University of Health Sciences, Karachi". (Ref. No: DUHS/DP/2025/327)
- (Click here to download the Bidding Documents)
- Notice for Cancellation of Tender - Repair and Maintenance Services for UPS Including Parts (Ref No. DUHS/PCS/2025/NIT/004)
- SUPPLY, INSTALLATION/ TESTING AND COMMISSIONING OF 217 KWP SOLAR PV PLANT AT SIDH&RC. REF NO. DIR(W&S) DUHS/SIDH&RC-NIT-06. NIT # DIR(W&S)-DUHS-SIDH&RC/NIT-2025-26/1557, Dated: August 12, 2025.
- (Click here to download the Bidding Documents)
- Notice for Cancellation of Tender * Hiring of Mobile Application Development Services*

S. FOQAT HUSSAIN
Director Procurement
Procurement Directorate
Dow University of Health Sciences
Karachi

Tenders

- Annual Procurement Plan (GOODS) Year 2025-2026
- Annual Procurement Plan 2024-2025
- IFB / NIT No: DUHS/DP/2025/327 Dated 09 October 2025, "Procurement of Simulators / Manikins and Teaching Aids at Dow University of Health Sciences, Karachi". (Ref. No: DUHS/DP/2025/327)
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E-PAPER | OCTOBER 14, 2025



DOW UNIVERSITY OF HEALTH SCIENCES

IFB No: DUHS/DP/2025/327-328

Dated 09 October 2025

NOTICE INVITING TENDER (NIT)

Dow University of Health Sciences, Karachi (DUHS) invites e-bids through E-Pak Acquisition and Disposal System (EPADS) from the Manufacturers or their authorized Agents/Distributors. Bidders must be register and appear on the 'List of Active Taxpayers' of FBR/SRB for income tax and GST/SST (whichever is applicable) for the supply of following categories/items. Bidding Documents containing detailed Terms and Conditions can be viewed/downloaded from <https://portalsindh.eprocure.gov.pk/> OR <https://duhs.edu.pk>.

Electronic Bids should be submitted through EPADS only. Manual bids will not be received. Interested bidders are required to register themselves on the EPAD System at the link <https://sindh.eprocure.gov.pk/#/supplier/registration> for submission of electronic bids.

The bids, prepared according to the instructions provided in the bidding documents, must be submitted on EPADS by **30 October 2025 at 1130 Hrs.** The original instrument of the **tender fee of Rs. 2,000/- (Non-refundable)** and **bid security not less than two percent (2%) of the estimated value of the tender** for each category as per following details must be reach the procuring agency (Procurement Directorate at Central Warehouse, Dow University of Health Sciences (Ojha Campus), SUPARCO Road, off Main University Road, Gulzar-e-Hijri, Scheme No. 33, Karachi) before the deadline for submission of e-bids, which will be opened on the same day at **1200 Hrs.:**

S#	Category	Tender Reference No:	Amount of Bid Security
1.	Procurement of Simulators/ Manikins and Teaching Aids CFR/C&F or DDP Basis (Excluding GST) Single Stage - Two Envelope Procedure under Rule 46(2) of SPP Rules 2010	DUHS/DP/2025/327	Pak Rs. 120,000/- 2% of Estimated Cost
2.	Procurement of Furniture/ Fixtures for Centre of Emerging Technologies DDP Basis (Excluding GST) Single Stage - One Envelope Procedure under Rule 46(1) of SPP Rules 2010	DUHS/DP/2025/328	Pak Rs. 597,000/- 2% of Estimated Cost

Note:

- For any query regarding e-bidding, please contact the Director Procurement Office at Tel: 021-38771111 (Ext. 4433)
- In case Govt. announces any public holiday or any unfavorable circumstances the tender/bids will be submitted and opened on the next working day, at the same venue and time.
- The purchaser reserves the right to reject any/all bids under the relevant provisions of SPP Rules 2010 (Amended).
- In case of any difficulty, prospective bidders may contact the EPADS Helpline 051-111-137-237 during working days/hours.

Director Procurement

Muhammad Danish Khan, Dow University of Health Sciences, Karachi

Senior Manager Information Systems

Directorate of Information & Communications

Technology-DUHS

Syed Hamid Ali Shah
Syed Hamid Ali Shah
General Manager Finance
Dow University of Health Sciences
Karachi

CHATCOT MUSSAIN
CHATCOT MUSSAIN
Director Procurement
Procurement Directorate
Dow University of Health Sciences
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Haider
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DOW UNIVERSITY OF HEALTH SCIENCES					
تاریخ 09 جولائی 2025ء		DUHS/DP/2025/327-328			
اُنلائی نمبر: 328-327/2025					
بولياء مطلوب هیں					
<p>داؤ یونیورسٹی آف ہیلتھ سائنسز (دی یو ہی سی) اک اپنی کو اپنی پاک بیویز یونیورسٹی ڈپارٹمنٹ ایپی اے دی ایس (EPADS) کے ذریعے منصوبہ بردا ان کے ہمراہ پیش کی جائیں اور سفری یورس سے اپنی پولیس مطلوب ہیں۔</p> <p>ریکارڈ ہولڈنگ کا اندازہ ایک لکھ روپیہ ایکسپریس کے سطح پر کیکس اور قیمتی ایس ایس کی کمیں ایکسپریس آر ایس آر اکسپریس پورٹر سٹریٹ میں شاپ ہوں (ان میں سے جو لوگ اپنی اٹھائی ہوں)۔ تفصیل شرائی و شروط پر مشکل پولی کی مدد و مدد اکسپریس پکھی (اون لونڈ کی جائیں گی)۔ ملکی رکھنے والے بولی اکسپریس ایک بولی صرف EPADS کے ذریعے کی جائی جائے کیونکہ اس پر مکمل ایکسپریس کی جائیں گی۔ ملکی رکھنے والے بولی ہوندا گا ان کیلئے اکسپریس ایک بولی صرف EPADS پر مکمل ایکسپریس کی جائیں گی۔</p> <p>https://sindh.eprocure.gov.pk/#/supplier</p> <p>https://sindh.eprocure.gov.pk/#/supplier</p> <p>کارڈیوں کے ذریعے اپنی پیپر سٹریٹ پر جائز اضدادی ہے۔</p> <p>regstration</p> <p>بولی مدد و مدد میں ایک لکھ روپیہ ایکسپریس پولی کی مدد و مدد کے طبق چاری ایس ایس پر EPADS پر 30 جولائی 2025ء کی 11:30 بجے تک منج کر لی جائیں گے۔ اسی نیڈ پر میٹنے والے 2,000 روپیہ (چھال و پانچی) اور مدد و مدد میں خدمت کے طبق ہر لکھ روپیہ کی مدد و مدد کی منج اکسٹ کی پر مکمل پولی (پولی) (2%) سے کم نہ ہو اس نے اپنے کیکس ایکسپریس پکھی کو پورے کیور مدت میں اکسپریس ایکسپریس ایک ہوندا گا (اوچا کیس)۔ اپنے کو بولی، مکمل میں جو شری و مدد گھر جھیل ایکسپریس پکھی کو اپنے کیور مدت میں اکسپریس ایکسپریس ایکس کے سلسلہ کی جائے گا اسی سرروز 12:00 بجے کوئی جائے گی۔</p>					
S#	Category	Tender Reference No:	Amount of Bid Security		
1.	Procurement of Simulators/ Manikins and Teaching Aids CFR/C&F or DDP Basis (Excluding GST) Single Stage - Two Envelope Procedure under Rule 46(2) of SPP Rules 2010	DUHS/DP/2025/327	Pak Rs.120,000/- 2% of Estimated Cost		
2.	Procurement of Furniture/ Fixtures for Centre of Emerging Technologies DDP Basis (Excluding GST) Single Stage - One Envelope Procedure under Rule 46(1) of SPP Rules 2010	DUHS/DP/2025/328	Pak Rs. 597,000/- 2% of Estimated Cost		

~~Syed Hamid Ali Shah
General Manager Finance
Dow University of Health Sciences
Karachi~~

C. SWIFT (SIGNED)
Director Procurement
Procurement Directorate
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DOW UNIVERSITY OF HEALTH SCIENCES

پارچہ: 2025/327-328

واک گھر بل آهن

دائریونیورسٹی آف ہیلت سائنسز (DUHS) کراچی کی ای پاک ایکسپریوزشن اینڈ دیسپریزبل سسٹم (EPADS) جی ذریعی مینیو فیچر رز/انہن جی مجاز ایجنسیس/اپسٹریبیوٹرز ای بڈز گھر بل آهن۔

دائریونیورسٹی آف ہیلت سائنسز کی ہیلت ڈنل کیتیگریز/شین جی فراغی جی سلسلی ہ انکر تیکس ہ جی ایس تی لاے ایف بی آر/ایس بی آر فعال تیکس ادا کنڈنڈن جی فہرست ہ شامل ہیجن (انہن مان جیکی پر قبل اطلاق ہجی) تفصیلی شرطن ہ ضابطن یہ مشتمل واک گھر بل آهن۔

https://portalsindh.eprocure.gov.pk/#/ یا https://duhs.edu.pk یا https://duhs.edu.pk EPADS جی ذریعی جمع کراپوں وچن۔ واک ہٹون ہت وصول نہ کیا یا ایکٹرانک واک سرف رکنڈر واک ڈنڈر لاء الیکٹرانک واک پولی جمع کرائٹ لاء لندک ویندا۔ دلچسپی رکنڈر واک ڈنڈر لاء الیکٹرانک ایکٹرانک سکھن ٹا۔

https://sindh.eprocure.gov.pk/#/supplier/registration sindh.eprocure.gov.pk/#/supplier/registration جی ذریعی ای پید سسٹم تی رجسٹر ٹیٹ ضروری مقرر گھر بل وقت کان اک پہچن گھر جن جیکی انہی ڈینهن 12:00 وچنی کولیا ویندا۔

واک گھر بل ہدایتن مطابق تیار گھر بل واک EPADS تی 30 آکٹوبر 2025 جی صبح 11:30 وگی تائین جمع کرائٹ کھر جن۔ اصل ٹینڈر فیس مبلغ 2000 روپیا (تاقبل و اپسی) ہیلت ڈنل تفصیل مطابق ہر کیتیگری لاء سموری واک جی اندازن لائٹ جی بڈ سکیورٹی 2 سیکوو کان گھٹ نہ ہجی، لازمی طور پر وکیورنگ ایجنسی پرو کیور میٹن واکریکٹریت سیمنٹر ویفر ہائوس دائریونیورسٹی آف ہیلت سائنسز (اوجھا کیمپس)، سپارکر رو، لبک میں یونیورسٹی رو، کلکار ہجڑی، اسکیر نمبر: 33، کراچی کی ای بڈ جمع کرائٹ جی مقرر گھر بل وقت کان اک پہچن گھر جن جیکی انہی ڈینهن 12:00 وچنی کولیا ویندا۔

S#	Category	Tender Reference No:	Amount of Bid Security
1.	Procurement of Simulators/ Manikins and Teaching Aids CFR/C&F or DDP Basis (Excluding GST) Single Stage - Two Envelope Procedure under Rule 46(2) of SPP Rules 2010	DUHS/DP/2025/327	Pak Rs. 120,000/- 2% of Estimated Cost
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نوت:

ا. ای بینڈنگ جی عوالي سان کنہن پر سوال یا معلومات لاء ڈائیریکٹریت پرو کیور میٹن آفیس سان فون 021-38771111 (ایکسٹینشن 4433) تی رابطو کریں۔

ب. حکومت طرفان مرکل یا غیر یقینی صرتحال جی کری ٹینڈر واک اینڈر کر واری ڈینهن تی ساچکی تی وقت ہ جگہ تی جمع کیریں ہ کولیون ویندیوں۔

ب. خریدار ایس بی رو 2010 (ترمیر تیل) جی لاگاپل شق تحت کنہن پر یا سمورن واکن کی رد کرنا جو حق محفوظ رکی ٹو۔

ج. کنہن پر مشکل جی صورت پر واک ڈنڈر کر واری ڈینهن ووران EPADS ہلپ لائن 051-111-137 تی رابطو کری سکن ٹا۔

Mohammad Danish Khan
www.duhs.edu.pk
Senior Manager Information Systems
Directorate of Information & Communication Technology-DUHS

دائریکٹر پرو کیور میٹن
دائریونیورسٹی آف ہیلت سائنسز، کراچی، سندھ، پاکستان

Syed Hamid Ali Shah
General Manager Finance
Dow University of Health Sciences
Karachi

S. SHAFIQUE HUSSAIN
Director Procurement
Procurement Directorate
Dow University of Health Sciences
Karachi

TARIQ AHMED
Deputy Director
Biomedical OICD
Dow University of Health Sciences

DR. Anwar Ali
BDS, FDSRCS
Principal & Professor
Dr. Ihsrat-Ul-Ebad Khan
Institute of Oral Health Sciences
Dow University of Health Sciences



DOW UNIVERSITY OF HEALTH SCIENCES

ATTENDANCE SHEET

Procurement of Simulators / Manikins and Teaching Aids (Ref. No: DUHS/DP/2025/327)

Invitation for Bid (NIT) No: DUHS/DP/2025/327-328 Dated 09 October 2025

TECHNICAL BIDS OPENING / PROPOSALS ON 30th OCTOBER 2025 AT 12:00 NOON.

ENGR. TARIQ AHMED
DEPUTY DIRECTOR
BIOMEDICAL OICD
UNIVERSITY OF HEALTH SCIENCES

MOHSIN-MEMON
Manager Supply Chain
Incharge Stores
ow University of Health Sciences

S. SHAHZAD MUGGANI
Director Procurement
Procurement Directorate
Edu University of the Punjab, Lahore
10-10-2017

Dr. Syed Hamid Ali Shah
General Manager Finance
Dow University of Health Sciences
Karachi

Dr. Ishrat-Ul-Had Khan
Principal & Professor
Institute of Oral Health Sciences
University of Health Sciences

Mr. Muhammad Danish
Senior Manager Information Technology
Directorate of Information Technology

Mr. D. S. I.

Syed Hamid Ali Shah
General Manager Finance
Dow University of Health Sciences
Karachi

Dow University
Karachi
Sindh Madressatul Islam University
Karachi
DIRECTOR FINANCE
Muhammad Aslam
Senior M...

Umer Saeed
Karachi
Muhammad Danish Khan
Senior Manager Information Systems
Directorate of Information & Communications
Technology-DJHS



DOW UNIVERSITY OF HEALTH SCIENCES Annexure-02
ATTENDANCE SHEET

Procurement of Simulators / Manikins and Teaching Aids (Ref. No: DUHS/DP/2025/327)

Invitation for Bid (NIT) No: DUHS/DP/2025/327-328 Dated 09 October 2025

TECHNICAL BIDS OPENING / PROPOSALS ON 30th OCTOBER 2025 AT 12:00 NOON.

S#	NAME	DESIGNATION	SIGNATURE
1	Prof. Anwar Ali	Professor & Chairperson Procurement Committee Chairperson Oral Maxillofacial surgery & Principal DIKIOHS, Dow University of Health Sciences	Prof. Dr. Anwar Ali BDS, FDSRCS Principal & Professor Dr. Ishrat-Ul-Ebad Khan Institute of Oral Health Sciences Dow University of Health Sciences
2	S. Shafqat Hussain	Director Procurement, Dow University of Health Sciences Member / Secretary	 S. SHAFQAT HUSSAIN Director Procurement Procurement Directorate Dow University of Health Sciences Karachi
3	Yasir Shoukat	Director Finance Sindh Madressatul Islam University Karachi (External) Member	 YASIR SHOUKAT DIRECTOR FINANCE Sindh Madressatul Islam University Karachi 30/10/2025
4	Hamid Ali Shah	Additional Director, Finance, Dow University of Health Sciences Member	 SYED HAMID ALI SHAH General Manager Finance Dow University of Health Sciences Karachi
5	Engr. Tariq Ahmed	Deputy Director Biomedical OICD, Dow University of Health Sciences Member	 ENGR. TARIQ AHMED DEPUTY DIRECTOR BIOMEDICAL OICD DOW UNIVERSITY OF HEALTH SCIENCES Karachi
6	Muhammad Danish Khan	Senior Manager - Information System, Dow University of Health Sciences Member	 M. DANISH Muhammad Danish Khan Senior Manager Information Systems Directorate of Information & Communications Technology-DUHS
7	Mohsin Memon	Manager Supply Chain, Dow University of Health Sciences Member	 MOHSIN MEMON Manager Supply Chain Incharge Stores Dow University of Health Sciences



DOW UNIVERSITY OF HEALTH SCIENCES Annexure-03
ATTENDANCE SHEET

Procurement of Simulators / Manikins and Teaching Aids (Ref. No: DUHS/DP/2025/327)

Invitation for Bid (NIT) No: DUHS/DP/2025/327-328 Dated 09 October 2025

FINANCIAL BIDS OPENING / PROPOSALS ON 28th NOVEMBER 2025 AT 10:30 AM.

S#	NAME	DESIGNATION	SIGNATURE
1	Prof. Anwar Ali	Professor & Chairperson Procurement Committee Chairperson Oral Maxillofacial surgery & Principal DIKIOHS, Dow University of Health Sciences	 Prof. Dr. Anwar Ali BDS, FDSRCS Principal & Professor Dr. Ishrat-Ul-Ebad Khan Institute of Oral Health Sciences Dow University of Health Sciences
2	S. Shafqat Hussain	Director Procurement, Dow University of Health Sciences Member / Secretary	 S. SHAFQAT HUSSAIN Director Procurement Procurement Directorate Dow University of Health Sciences
3	Yasir Shaukat	Director Finance Sindh Madressatul Islam University Karachi (External) Member	 YASIR SHAUKAT DIRECTOR FINANCE Sindh Madressatul Islam University Karachi
4	Hamid Ali Shah	Hamid Ali Shah (Member) General Manager-Finance Healthcare, Dow University of Health Sciences, Karachi	 Hamid Ali Shah General Manager Finance Dow University of Health Sciences
5	Engr. Tariq Ahmed	Deputy Director Biomedical OICD, Dow University of Health Sciences Member	 ENGR. TARIQ AHMED DEPUTY DIRECTOR BIOMEDICAL OICD DOW UNIVERSITY OF HEALTH SCIENCES
6	Muhammad Danish Khan	Senior Manager - Information System, Dow University of Health Sciences Member	 Muhammad Danish Khan Senior Manager Information Systems Directorate of Information & Communications Technology-DUHS
7	Mohsin Memon	Manager Supply Chain, Dow University of Health Sciences Member	 MOHSIN MEMON Manager Supply Chain Incharge Stores Dow University of Health Sciences



DOW UNIVERSITY OF HEALTH SCIENCES

ATTENDANCE SHEET

Procurement of Simulators / Manikins and Teaching Aids

(Ref. No: DUHS/DP/2025/327)

Invitation for Bid (NIT) No: DUHS/DP/2025/327-328 Dated 09 October 2025

FINANCIAL BIDS OPENING / PROPOSALS ON 28th NOVEMBER 2025 AT 10:30 AM.

S#	BIDDER (Company / Firm / Contractor)	REPRESENTATIVE (Name)	DESIGNATION	CONTACT NUMBER	SIGNATURE
1	Mediland (Pak)	Mchboob .	Business Manager	0312-1093010	A)
2	Medinostic	Egir Adil Rahman	Executive Director	0345-3139320	
3	Deneb Corporation	Hamza	BDE	0301-2335650	

MOHSIN MEMON
 Manager Supply Chain Incharge Stores
 University of Health Sciences
 Director Procurement
 Procurement Directorate

SHAFQAT HUSSAIN
 Director Procurement
 Procurement Directorate

ENGR. TARIQ AHMED
 DEPUTY DIRECTOR
 BIOMEDICAL QCID
 DOW UNIVERSITY OF HEALTH SCIENCES

Muhammad Danish Khan
 Senior Manager Information Systems
 Directorate of Information & Communications
 Technology-DUHS

Prof. Dr. Arvai Ali
 Karachi
 BUS, FDSRCS
 Principal & Professor
 Dr. Ishrat-Ul-Ebad Khan
 Institute of Oral Health Sciences
 Dow University of Health Sciences

Dr. Ghulam Ali
 Sindh Madressatul Islam University
 Karachi
 DIRECTOR FINANCE

BIDDER'S QUALIFICATION REPORT (MANDATORY REQUIREMENTS)

Procurement of Simulators / Manikins and Teaching Aids Tender No (DUHS/DP/2025/327)

IFB No: DUHS/DP/2025/327-328 Dated 09 October 2025

TECHNICAL BIDS / PROPOSALS OPENED ON 30 October 2025

Annexure -04

S#	Qualification Criteria (Mandatory Requirements)	M/s. Deneb Corporation	M/s. Medinostic Health Care (Pvt.) Ltd.	M/s. Mediland Pakistan (Pvt.) Ltd.
1	PRODUCT EVALUATION			
1.1	Compliance to the Technical Specifications and Requirements.	Annexure-05	Annexure-05	Annexure-05
1.2	Item-wise / Feature-wise product compliance / deviation sheet / statement duly signed and stamped must be attached (Form-D).	Complied	Complied	Complied
1.3	Catalogue / Brochures / technical data sheet (having complete technical specifications of the offered good).	Complied	Complied	Complied
1.4	a. Valid Manufacturer's Authorization in accordance with ITB Clause 13.3 (a) must be submitted. b. Only manufacturers or their appointed authorized agents, distributors, or partners are eligible to participate in the bidding process. c. The bidder must have been authorized by the same manufacturer for a continuous period of at least five (05) years prior to the date of bid submission. (Verifiable documentary evidence to be attached).	Complied	Complied	Complied
1.5	The manufacturer must furnish documentary evidence affirming their status as the original equipment manufacturer (OEM) of the quoted product, along with specific details regarding the manufacturing location.	Complied	Complied	Complied
2	BIDDER EVALUATION			
2.1	Tender Purchase Receipt / Pay order of Tender Fee (Original bank instrument must be submitted before the opening of the bids).	Complied	Complied	Complied
2.2	Bid Security of required amount and in prescribed shape. Original bank instrument must be submitted before the opening of the bids.	Complied	Complied	Complied
2.3	Bidding Documents (Duly filled, Signed & Stamped by Bidder).	Complied	Complied	Complied
2.4	Undertaking on stamp paper of Rs. 100/- to the effect that: i. The bidder is neither blacklisted nor suspended by any National / International, including Provincial and Federal Government. ii. Any director or owner of the bidding company is not awarded any punishment from any Court of Law. iii. Bidder has submitted the correct and complete information along with the bid/offer. If any document / information is found forged / engineered / fake / bogus at any stage, the bidder may be declared as Blacklisted in accordance with law and the performance guarantee and payment, if any may be forfeited.	Complied	Complied	Complied
2.5	Compliance to bid validity period.	Complied	Complied	Complied
2.6	Compliance to Delivery Schedule.	Complied	Complied	Complied
2.7	Compliance to Payment Terms & Conditions.	Complied	Complied	Complied
2.8	Income Tax & GST Registration Certificates (with Active Taxpayer Status on FBR website).	Complied	Complied	Complied
2.9	The Bid Form & Price Schedule(s) shall be attached/inserted in the Financial Proposal. However, a copy of the same shall be attached/inserted in the Technical Proposal after hiding the amount.	Complied	Complied	Complied
2.11	Human Resource / Technical Team: Minimum two (2) Graduate Engineers with valid PEC Registration in biomedical, electronics, mechatronics, mechanical, industrial or relevant field. (Valid PEC registration card of the engineer must be submitted).	Complied	Complied	Complied
2.12	Past performance/experience: The bidder must have successfully completed at least five (05) projects involving the supply of Simulators and/or Manikins and/or Teaching Aids, with a minimum contract value of PKR 10 million each project, within the last three (03) years. These projects must have been executed for public or private sector organizations within Pakistan. (Verifiable documentary evidence must be attached). (Form-F)	Purchase Orders attached, contract values hidden, Form-F missing Not Complied	Complied	Complied
2.13	Bidder's Financial Strength: Average Annual Turnover of the last three (03) financial years must not be less than PRs. 20 million (Income Tax Returns for the last 3 years must be attached as supporting documents for the verification of the turnover) (Form-E).	Complied	Complied	Complied
	REMARKS	Non-Responsive / Dis-Qualified	Responsive / Qualified	Responsive / Qualified

Mohsin Memon
 Manager Supply Chain
 Dow University of Health Sciences
 Karachi

Engr. Tariq Ahmed
 Deputy Director Biomedical OICD
 Dow University of Health Sciences

Muhammad Danish Khan
 Manager Information Systems
 Dow University of Health Sciences

Hamid Ali Shah
 General Manager Finance
 Dow University of Health Sciences

Yasir Bhaukar
 Director Finance
 Sindh Madressatul Islam University
 Karachi

Shafqat Hussain
 Director Procurement
 Dow University of Health Sciences

Prof. Anwar Ali
 Professor & Chairperson Oral Maxillofacial Surgery
 & Principal DOK/OHS
 Dow University of Health Sciences

MANDATORY REQUIREMENTS AND TECHNICAL SPECIFICATIONS COMPLIANCE REPORT (SECTION - V)

Procurement of Simulators / Manikins and Teaching Aids Tender No (DUHS/DP/2025/327)

IFB No: DUHS/DP/2025/327-328 Dated 09 October 2025

TECHNICAL BIDS / PROPOSALS OPENED ON 30 October 2025

Sr. No.	Name of Equipment	Qty.		Name of Bidder	Model	Make	Country of Origin	Comments / Findings	Recommendations / Remarks
1	Birth Simulator (Obstetrical)	1	No	M/s. Medinostic Health Care (Pvt.) Ltd	1022879	3B Scientific	Germany / Hungry	Offer Complied with Technical Specification	Technical Accepted
1	Birth Simulator (Obstetrical)	1	No	M/s. Mediland Pakistan (Pvt.) Ltd.	R17840, R17840A, R17840B, R17840F, R17840H	Erler Zimmer	Germany	Offer Complied with Technical Specification	Technical Accepted
1	Birth Simulator (Obstetrical)	1	No	M/s. Deneb Corporation	Obstetric SUSIE® S500	Gaumard	USA	Mandatory requirements not fulfilled, proposal not considered for further technical evaluation	Disqualified
2	Emotionally Engaging Birthing Simulation	1	No	M/s. Medinostic Health Care (Pvt.) Ltd	1021722	3B Scientific	Germany / Mexico	Offer Complied with Technical Specification	Technical Accepted
2	Emotionally Engaging Birthing Simulation	1	No	M/s. Mediland Pakistan (Pvt.) Ltd.	R 13200, BA 96	Erler Zimmer	Germany	Offer Complied with Technical Specification	Technical Accepted
2	Emotionally Engaging Birthing Simulation	1	No	M/s. Deneb Corporation	NOELLE® S550.100 + S550.4 + 3500.6	Gaumard	USA	Mandatory requirements not fulfilled, proposal not considered for further technical evaluation	Disqualified
3	Baby Nursing Care Manikin	1	No	M/s. Medinostic Health Care (Pvt.) Ltd	1018198	3B Scientific	Germany / Mexico	Offer Complied with Technical Specification	Technical Accepted
3	Baby Nursing Care Manikin	1	No	M/s. Mediland Pakistan (Pvt.) Ltd.	BA 85	Erler Zimmer	Germany	Offer Complied with Technical Specification	Technical Accepted
3	Baby Nursing Care Manikin	1	No	M/s. Deneb Corporation	Newborn Multipurpose Patient Simulator S107	Gaumard	USA	Mandatory requirements not fulfilled, proposal not considered for further technical evaluation	Disqualified
4	Pediatric Nursing Manikin	1	No	M/s. Medinostic Health Care (Pvt.) Ltd	1005808	3B Scientific	Germany / USA	Offer Complied with Technical Specification	Technical Accepted
4	Pediatric Nursing Manikin	1	No	M/s. Mediland Pakistan (Pvt.) Ltd.	R17720	Erler Zimmer	Germany	Offer Complied with Technical Specification	Technical Accepted
4	Pediatric Nursing Manikin	1	No	M/s. Deneb Corporation	Five-Year-Old Multipurpose Patient Simulator S157	Gaumard	USA	Mandatory requirements not fulfilled, proposal not considered for further technical evaluation	Disqualified

SHAFQAT HUSSAIN
Director Procurement
Procurement Directorate
Law Commission of Pakistan

Syed Shafqat Hussain
Director Procurement
DUHS

Dr. Anwar Ali
Professor & Chairperson-Oral
Maxillofacial Surgery & Principal
PDIKIOS, DPUHS

Muhammad Danish Khan
Muhammad Information Systems
Senior Manager - Information Systems
Directorate of Information & Communications
DUHS
Technology-DUHS

Syed Hamid Ali Shah
General Manager Finance
Jew University of Health Sciences
Finance Health Care, DHJS
Karachi
Hamid Ali Shah
General Manager
Finance Health Care, DHJS
Karachi
Yasir Shah
General Manager
Finance Health Care, DHJS
Karachi
UNIVERSITY OF HEALTH SCIENCES
JEW
Sindh Madressatul Islamic University
SMU

5
[]

COMPARATIVE STATEMENT AND PURCHASE RECOMMENDATION / PROPOSAL

Procurement of Simulators / Manikins and Teaching Aids Tender No (DUHS/DP/2025/327)

IFB No: DUHS/DP/2025/327-328 Dated 09 October 2025 TECHNICAL BIDS / PROPOSALS OPENED ON 30th October, 2025 --- Financial Bids opened on 28 November 2025

NBP Exchange Rate on 24 October 2025 USD = 280.90 & Euro = 326.05

Sr. No.	Name of Equipment	Qty.	Name of Bidder	Model	Make	Country of Origin	Curr.	Unit Price C&F (F.C.)	Total Price C&F (F.C.)	Unit Price C&F (PR.S.)	Total Price C&F (PR.S.)	Unit Price DDP (PR.S.)	Total Price DDP (PR.S.)	Ranking	Recommendations / Remarks
1	Birth Simulator (Obstetrical)	1	No	M/s. Medinostic Health Care (Pvt.) Ltd.	1022879	3B Scientific	Germany / Hungry	Euro	1,614.00	1,614.00	526,244.70	526,244.70			1st Most advantageous bid recommended for contract award.
2	Emotionally Engaging Birthing Simulation	1	No	M/s. Medinostic Health Care (Pvt.) Ltd.	1021722	3B Scientific	Germany / Mexico	Euro	11,668.00	11,668.00	3,804,351.40	3,804,351.40			
3	Baby Nursing Care Manikin	1	No	M/s. Medinostic Health Care (Pvt.) Ltd.	1018198	3B Scientific	Germany / Mexico	Euro	1,222.00	1,222.00	398,433.10	398,433.10			
4	Pediatric Nursing Manikin	1	No	M/s. Medinostic Health Care (Pvt.) Ltd.	1005808	3B Scientific	Germany /USA	Euro	2,031.00	2,031.00	662,207.55	662,207.55			
Total C&F in Euro M/s. Medinostic Health Care (Pvt.) Ltd.								16,535.00	Total C&F Package Equivalnet to Pak Rs.	5,391,236.75					
1	Birth Simulator (Obstetrical)	1	No	M/s. Mediland Pakistan (Pvt.) Ltd.	R17840, R17840A, R17840B, R17840F, R17840H	Erler Zimmer	Germany	USD	3,329.03	3,329.03	935,124.53	935,124.53	1,417,165.94		2nd Higher Bid
2	Emotionally Engaging Birthing Simulation	1	No	M/s. Mediland Pakistan (Pvt.) Ltd.	R 13200, BA 96	Erler Zimmer	Germany	USD	13,761.08	13,761.08	3,865,487.37	3,865,487.37	5,858,089.63	5,858,089.63	
3	Baby Nursing Care Manikin	1	No	M/s. Mediland Pakistan (Pvt.) Ltd.	BA 85	Erler Zimmer	Germany	USD	1,234.20	1,234.20	346,686.78	346,686.78	525,398.94	525,398.94	
4	Pediatric Nursing Manikin	1	No	M/s. Mediland Pakistan (Pvt.) Ltd.	R17720	Erler Zimmer	Germany	USD	1,769.70	1,769.70	497,108.73	497,108.73	753,361.29	753,361.29	
Total C&F in USD and DDP Offer of M/s. Mediland Pakistan (Pvt.) Ltd.								20,094.01	Total C&F Package Equivalnet to Pak Rs.	5,644,407.41	Total Package DDP	8,554,015.80			

MOHSIN MEMON
Manager Supply Chain
Dow University of Health Sciences
Incharge Stores
DUHS

Engr. Tariq Ahmed
Deputy Director Biomedical OICD
DUHS

ENGR. TARIQ AHMED
DEPUTY DIRECTOR BIOMEDICAL OICD
DUHS

Muhammad Danish Khan
Senior Manager Information Systems
Directorate of Information & Communication
Technology-DUHS

Syed Hamid Ali Shah
General Manager Finance
Finance Health Care DUHS
Karachi

Hamid Ali Shah
General Manager Finance
Finance Health Care DUHS
Karachi

Yasir Shaukat
Sindh Madressatul SMU
Sindh Madressatul SMU
Karachi

S. SHAFQAT HUSSAIN
Director Procurement
Procurement Directorate
Dow University of Health Sciences

Syed Shafqat Hussain
Director Procurement
DUHS

Prof. Anwar Ali
Professor & Chairperson Oral
Maxillofacial Surgery & Principal
DIKIOHS, DUHS

Prof. Dr. Anwar Ali
BDS, FDSRCS
Principal & Professor
Dr. Ishrat-Ul-Ebad Khan
Institute of Oral Health Sciences
Dow University of Health Sciences

EPAD S. #:	S-251095066
Method & procedure of procurement:	Single Stage – Two Envelope Procedure Rule 46(2) of SPP Rules 2010

A meeting of the Procurement Committee (PC) was held for the opening of the **Technical Bids** on **30 October 2025 at 12:00 Hrs.** for the **Procurement of Simulators / Manikins and Teaching Aids**. The meeting was attended by the following Procurement Committee members and bidders' representatives.

PROCUREMENT COMMITTEE

1. **Prof. Anwar Ali**
Professor & Chairperson Oral Maxillofacial Surgery & Principal DIKIOHS
Dow University of Health Sciences, Karachi
2. **Syed Shafqat Hussain**
Director Procurement
Dow University of Health Sciences, Karachi
3. **Mr. Yasir Shaukat**
Director Finance
Sindh Madressatul Islam University, Karachi.
4. **Mr. Hamid Ali Shah**
General Manager – Finance Health Care
Dow University of Health Sciences, Karachi
5. **Mr. Muhammad Danish Khan**
Senior Manager – Information Technology
Dow University of Health Sciences, Karachi
6. **Engr. Tariq Ahmed**
Deputy Director Biomedical OICD
Dow University of Health Sciences, Karachi
7. **Mr. Mohsin Memon**
Manager Supply Chain
Dow University of Health Sciences, Karachi

Prof. Dr. Anwar Ali
(Chairperson) BDS, FDSRCS
Principal & Professor
Dr. Ihsrat-Ul-Ebad Khan
Institute of Dental Health Sciences
Dow University of Health Sciences

(Secretary / Member)
S. SHAFQAT HUSSAIN
Director Procurement
Procurement Directorate
Dow University of Health Sciences

(External Member)
S. Y. SHAUKAT
Director Finance
Sindh Madressatul Islam University
Karachi

(Member) Syed Hamid Ali Shah
General Manager Finance
Dow University of Health Sciences
Karachi

(Member) M. MUHAMMAD DANISH KHAN
Senior Manager Information Systems
Directorate of Information & Communications
Technology-DUHS

(Member) ENGR. TARIQ AHMED
Deputy Director
Biomedical OICD
Dow University of Health Sciences

(Member) MOHSIN MEMON
Manager Supply Chain
Incharge Stores
Dow University of Health Sciences

BIDDERS WITH NAME OF REPRESENTATIVE

S#	Name of Representative	Name of Bidder
1.	Mr. Hamza & Mr. Abdur Rehman	M/s. Deneb Corporation
2.	Mr. Hassan Akhtar	M/s. Medinostic Health Care (Pvt.) Ltd.
3.	Mr. Abdul Wadood	M/s. Mediland Pakistan (Pvt.) Ltd.

Meeting started with recitation from the Holy QURAN. Chair welcomed the participants and then commenced the proceedings. Forum was apprising that the Ref No. **Procurement of Simulators / Manikins and Teaching Aids Tender No (DUHS/DP/2025/327)** was hoisted on the DUHS and SPPRA websites at and the same was published in 3 widely circulated leading daily newspapers in English, Urdu and Sindhi languages viz. Daily Dawn, Daily Jang and Daily Jeejal on 14th October, 2025.

The participants were informed that following (03) Three bidders submitted electronic bid on EPAD up to 11:30 Hrs on 30th October, 2025.

1. M/s. Deneb Corporation
2. M/s. Medinostic Health Care (Pvt.) Ltd.
3. M/s. Mediland Pakistan (Pvt.) Ltd.

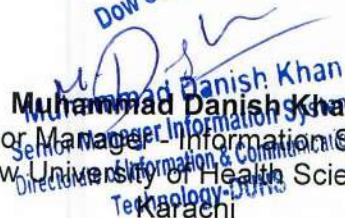
It was briefed to the participant that initially, only Technical Bid / Proposal will be opened which will be uploaded on EPADS and evaluated in a manner prescribed in bidding documents, Proposal of technically qualified bid shall be opened publicly at a time, date and venue announced and communicated to the bidders in advance.

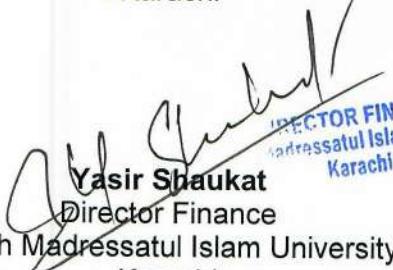
Technical Proposals found technically disqualified / non-responsive shall be returned unopened to the respective bidder(s). Accordingly, prior to evaluate bid in depth, preliminary examination of the bids were made by the procurement committee.

Bidders were informed that the detailed technical evaluation will be carried-out and communicate, and thereafter Financial Bid will be opened in presence of the bidder's representative(s).

The meeting concluded with a vote of thanks to all participants.


Mohsin Memon
Manager Supply Chain
Dow University of Health Sciences
Karachi


Muhammad Danish Khan
Senior Manager- Information System
Dow University of Health Sciences
Technology-DHS
Karachi

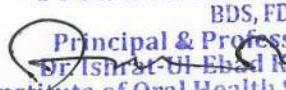

Yasir Shaikat
Director Finance
Sindh Madressatul Islam University
Karachi


Engr. Tariq Ahmed
Deputy Director Biomedical OICD
Dow University of Health Sciences
Karachi


Hamid Ali Shah
General Manager-Finance Health Care
Dow University of Health Sciences
Karachi


S. SHAFQAT HUSSAIN
Director Procurement
Procurement Directorate
Dow University of Health Sciences


Syed Shafqat Hussain
Director Procurement
Dow University of Health Sciences
Karachi


Prof. Dr. Anwar Ali
BDS, FDSRCS
Principal & Professor
Dr. Ihsan-Ul-Ebad Khan
Institute of Oral Health Sciences
Dow University of Health Sciences
Professor & Chairperson Oral Maxillofacial Surgery &
Principal DIKIOHS
Dow University of Health Sciences. Karachi

MINUTES OF FINANCIAL BID / PROPOSALS OPENING MEETING

Meeting / Bid Opening Date & Time:	28 November 2025 at 10:45 Hrs.
Venue:	Procurement Directorate, Library Block, SUPARCO Road, off Main University Road, Gulzar-e-Hijri, Scheme No. 33, Karachi.
Tender Description	Procurement of Simulators / Manikins and Teaching Aids Tender No (DUHS/DP/2025/327)
IFB / NIT No.:	IFB No: DUHS/DP/2025/327-328 Dated 09 October 2025
EPAD S. #:	S-251095066
Method & procedure of procurement:	Single Stage – Two Envelope Procedure Rule 46(2) of SPP Rules 2010

On **28 November 2025**, at **10:45 Hrs.**, a meeting of the Procurement Committee (PC) was convened for the purpose of opening the Financial Bid pertaining to the tender as mentioned above. The meeting was attended by the following members of the Procurement Committee and representatives of the bidders.

PROCUREMENT COMMITTEE

1. **Prof. Anwar Ali**
Professor & Chairperson Oral Maxillofacial Surgery & Principal DIKIOHS
Dow University of Health Sciences, Karachi
2. **Syed Shafqat Hussain**
Director Procurement
Dow University of Health Sciences, Karachi
3. **Mr. Yasir Shaukat**
Director Finance
Sindh Madressatul Islam University, Karachi.
4. **Mr. Hamid Ali Shah**
General Manager – Finance Health Care
Dow University of Health Sciences, Karachi
5. **Mr. Muhammad Danish Khan**
Senior Manager – Information Technology
Dow University of Health Sciences, Karachi
6. **Engr. Tariq Ahmed**
Deputy Director Biomedical OICD
Dow University of Health Sciences, Karachi
7. **Mr. Mohsin Memon**
Manager Supply Chain
Dow University of Health Sciences, Karachi

Prof. Dr. Anwar Ali
(Chairperson) BDS, FDSRCS
Principal & Professor
Dr. Shafqat Hussain
Institute of Oral Health Sciences
Dow University of Health Sciences

S. SHAFQAT HUSSAIN
(Secretary / Member) Director Procurement
Dow University of Health Sciences
Liaison Officer of Health Sciences
Sindh Madressatul Islam University

External Member
S. SHAFQAT HUSSAIN
Director Procurement
Dow University of Health Sciences
Liaison Officer of Health Sciences
Sindh Madressatul Islam University

Member
Syed Hamid Ali Shah
General Manager Finance
Dow University of Health Sciences
Karachi

Member
Muhammad Danish Khan
Senior Manager Information Systems
Directorate of Information & Communications,
Technology-DUHS

Member
ENGR. TARIQ AHMED
Deputy Director
Biomedical OICD
Dow University of Health Sciences

Member
MOHSIN MEMON
Manager Supply Chain
Incharge Stores
Dow University of Health Sciences

BIDDERS WITH NAME OF REPRESENTATIVE

S#	Name of Representative	Name of Bidder
1.	Mr. Adil Rehman	M/s. Medinostic Health Care (Pvt.) Ltd.
2.	Mr. Mehboob	M/s. Mediland Pakistan (Pvt.) Ltd.
3.	Mr. Hamza	M/s. Deneb Corporation

Meeting started with recitation from the Holy QURAN. Chair welcomed the participants and then commenced the proceedings. Forum was apprising that the Ref No. **Procurement of Simulators / Manikins and Teaching Aids Tender No (DUHS/DP/2025/327)** was hoisted on the DUHS and SPPRA websites at and the same was published in 3 widely circulated leading daily newspapers in English, Urdu and Sindhi languages viz. Daily Dawn, Daily Jang and Daily Jeejal on 14th October, 2025. It was also informed to the forum that Technical Bids / Proposals of Three (03) bidders were opened on 30 October 2025, which were received up to the prescribed bid closing date and time.

After detailed scrutiny **M/s. Deneb Corporation** was found **not responsive to the mandatory requirements** and/or the **evaluation criteria** outlined in the bidding documents. Consequently, **M/s. Deneb Corporation was disqualified** from further technical evaluation.

The detailed reasons for disqualification/rejection have been recorded in the **Bid Evaluation Report**.

As per the agenda, the Procurement Committee proceeded to open the **Financial Proposals/Bids** submitted by the following **Two (02) technically qualified bidders**. During the session, the rates quoted by each bidder were **announced aloud**, along with the corresponding amounts and other pertinent details regarding the bid security, in the presence of the participants.

1. M/s. Medinostic Health Care (Pvt.) Ltd.
2. M/s. Mediland Pakistan (Pvt.) Ltd.

The Procurement Committee meticulously cross-checked each rate in the comparative statement against the original bids to ensure accuracy. Following this thorough verification process, recommendations were formulated and documented in the Bid Evaluation Report (BER).

Following are the details of bid security submitted by the bidder:

Sr. No.	Name of Bidder	Total Bid Amount	Amount of Bid Security	Bank instrument No. & Date	Bank Details
1.	M/s. Medinostic Health Care (Pvt.) Ltd.	Euro 16,535.00	Rs. 120,000	SME/0108/2025/1260 Dated: 20-10-2025	Meezan Bank Limited
2.	M/s. Mediland Pakistan (Pvt.) Ltd.	USD 20,094.01	Rs. 120,000	808-2025-BG-1162 Dated : 29-10-2025	MCB Islamic Bank Limited

Additional Observations:

It is further noted that the representatives of **M/s. Deneb Corporation** displayed **unprofessional behavior** during the meeting, attempting to disrupt the proceedings. They raised **complaints and made threatening or inappropriate remarks**, despite the fact that responses to their queries had already been provided on EPAD prior to the meeting.

The meeting ended with a vote of thanks to and from the chair

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Surgery & Principal DIKIOHS
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CERTIFICATE

This is to certify that the Procuring Agency / Complaint Redressal Committee has not received any complaint related to the IFB No: DUHS/DP/2025/327-328 Dated 09 October 2025 (EPADS-S-251095066) for the **Procurement of Simulators / Manikins and Teaching Aids** Tender No (DUHS/DP/2025/327)

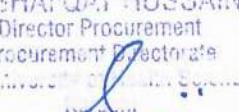

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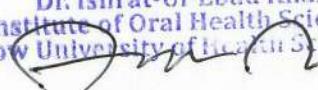

Yasir Shaukat
Director Finance
Sindh Madressatul Islam University
Karachi

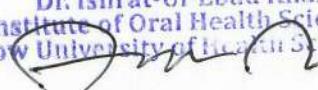

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Principal DIKIOHS
Dow University of Health Sciences, Karachi

FX RATES SHEET
Treasury & Capital Markets Group

201/2025

Friday, 24 October 2025

DATE:

Ready Transaction Rates			
Currency	Symbol	TT Selling	TT Buying
US DOLLAR	USD	281.40	280.90
EURO	EUR	326.63	326.05
JAPANESE YEN	JPY	1.8409	1.8377
BRITISH POUND	GBP	374.92	374.25
SWISS FRANC	CHF	353.54	352.91
CANADIAN DOLLAR	CAD	200.91	200.56
AUSTRALIAN DOLLAR	AUD	183.00	182.67
SWEDISH KRONA	SEK	29.96	29.91
NORWEGIAN KRONE	NOK	28.18	28.13
DANISH KRONE	DKK	43.73	43.65
NEWZEALAND DOLLAR*	NZD	161.85	161.57
SINGAPORE DOLLAR	SGD	216.57	216.19
HONGKONG DOLLAR	HKD	36.21	36.14
KOREAN WON*	KRW	0.1958	0.1955
CHINESE YUAN	CNY	39.48	39.41
MALAYSIAN RINGGIT*	MYR	66.62	66.50
THAI BAHT*	THB	8.59	8.57
U.A.E DIRHAM	AED	76.63	76.50
SAUDI RIYAL	SAR	75.03	74.90
QATAR RIYAL*	QAR	77.59	77.45
KUWAITI DINAR*	KWD	917.93	916.30

Indicative FBP Rates							
Currency	SIGHT / 15 Days	1M	2M	3M	4M	5M	6M
USD	279.61	278.33	275.65	273.36	270.82	268.21	265.86
EUR	324.82	323.61	321.01	318.87	316.34	313.73	311.38
GBP	372.51	370.81	367.22	364.13	360.71	357.20	354.02

Conversion Rates for Frozen FCY Deposits		Settlement Date
USD	281.0049	Tuesday, 28 October 2025
GBP	375.1415	
EUR	325.9656	
JPY	1.8425	

Rates for cash/Currency Notes		
Currency	Selling	Buying
USD	282.81	279.78
GBP	376.79	372.35
EUR	328.27	324.40
JPY	1.8501	1.8283
SAR	75.41	74.52
AED	77.02	76.09

SOFR	
1 Month	3.9910
3 Month	3.8580
6 Month	3.6922

> Please call Treasury Sales Desk (9922 0337, 9922 0438 & 9922 0747) for transactions over US Dollars 5,000 or equivalent amount in other currencies (cumulative basis)

> Above rates are not valid for transactions above USD 5,000 or equivalent amount in other currencies (cumulative basis)

> Unless otherwise specifically stated, the given rates are market indicative and subject to change without prior notice

> NBP captures above foreign exchange rates from sources believed to be reliable. NBP does not accept any liability for consequences that may arise from the usage of these rates

> All FX designated branches must ensure reporting of all export bills falling over due today

> All FX designated branches must ensure that all credits in Nostro accounts have been responded

> All FX designated branches must ensure retention of export proceeds into FC accounts as per SBP guidelines

> For all Chinese Yuan transactions please contact Treasury Sales Desk

* Currencies listed are NOT available to NBP's customers, please contact treasury sales for more details

Mrs. Danish Khan
Manager Information Systems
Federate of Information & Communications
Technology-DUHS
* A COMPUTER GENERATED RATE SHEET AND DOES NOT REQUIRE ANY SIGNATURE

Treasury Sales Desk - Head Office: I.I. Chundrigar Road, Karachi
Direct Lines: 99220337, 99220438, 99220747. Email: fxsales@nbp.com.pk / tmg.fet@nbp.com.pk PABX 99220100 - 50, Exts: 3211, 3212, 3213 & 3214

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